



MeridianCorporation

®

1st QTR 2021

Investor Presentation

NASDAQ: MRBK



Forward-Looking Statements

Meridian Corporation (the “Corporation”) may from time to time make written or oral “forward-looking statements” within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements with respect to Meridian Corporation’s strategies, goals, beliefs, expectations, estimates, intentions, capital raising efforts, financial condition and results of operations, future performance and business. Statements preceded by, followed by, or that include the words “may,” “could,” “should,” “pro forma,” “looking forward,” “would,” “believe,” “expect,” “anticipate,” “estimate,” “intend,” “plan,” or similar expressions generally indicate a forward-looking statement. These forward-looking statements involve risks and uncertainties that are subject to change based on various important factors (some of which, in whole or in part, are beyond Meridian Corporation’s control). Numerous competitive, economic, regulatory, legal and technological factors, risks and uncertainties including, without limitation: the impact of the current COVID-19 pandemic and government responses thereto, on the U.S. economy, including the markets in which we operate; actions that we and our customers take in response to these factors and the effects such actions have on our operations, products, services and customer relationships; and the risk that the Small Business Administration may not fund some or all Paycheck Protection Program (PPP) loan guaranties, among others, could cause Meridian Corporation’s financial performance to differ materially from the goals, plans, objectives, intentions and expectations expressed in such forward-looking statements. Meridian Corporation cautions that the foregoing factors are not exclusive, and neither such factors nor any such forward-looking statement takes into account the impact of any future events. All forward-looking statements and information set forth herein are based on management’s current beliefs and assumptions as of the date hereof and speak only as of the date they are made. For a more complete discussion of the assumptions, risks and uncertainties related to our business, you are encouraged to review Meridian Corporation’s filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2020 and subsequently filed quarterly reports on Form 10-Q and current reports on Form 8-K that update or provide information in addition to the information included in the Form 10-K and Form 10-Q filings, if any. Meridian Corporation does not undertake to update any forward-looking statement whether written or oral, that may be made from time to time by Meridian Corporation or by or on behalf of Meridian Bank.



Company Snapshot

Overview

- State-chartered commercial bank established in July 2004 and headquartered in suburban Philadelphia.
- Serves Pennsylvania, New Jersey, Delaware and Maryland with more than 20 offices and a full suite of financial products and services.
- Meridian specializes in business and industrial lending, retail and commercial real estate lending, electronic payments, along with a broad menu of high-yield depository products supported by robust online and mobile access.
- Noninterest income businesses include Meridian Mortgage[®], SBA Lending and Meridian Wealth Partners[®].

Financial Highlights 1QTR 2021¹

Balance Sheet (\$ in Millions)

Assets	\$	1,744
Loans & Leases ²	\$	1,525
Deposits	\$	1,384
Equity	\$	144

Asset Quality (%)

NPA's/Assets	0.49%
Nonaccrual Loans/Loans	0.56%
Reserves/Loans ³	1.65%
NCOs (recoveries)/Loans	0.00%

Profitability (%)

ROA	2.43%
ROE	30.06%
Net Interest Margin	3.72% / 3.64% ⁴
Tangible Equity	7.99%

1) As of and for the quarter ended March 31, 2021, per April 26, 2021 press release.

2) Includes PPP loans, loans held for sale and loans held for investment.

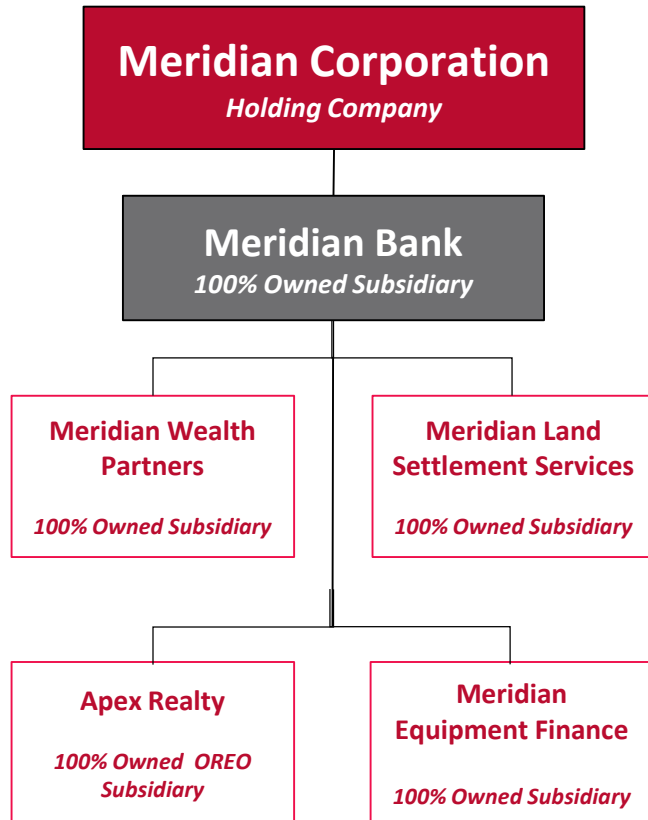
3) Excludes loans at fair value, loans held for sale and PPP loans. A Non-GAAP measure. Refer to Appendix for Non-GAAP to GAAP reconciliation.

4) Excludes PPP loans and PPPLF borrowings. A Non-GAAP measure. Refer to Appendix for Non-GAAP to GAAP reconciliation.

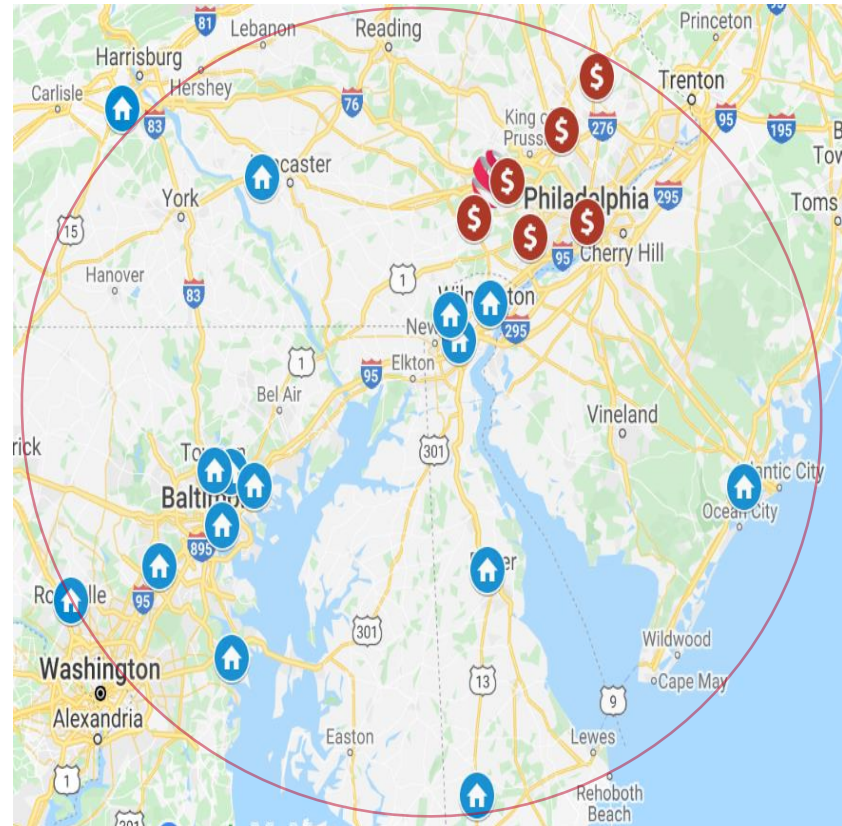


Current Meridian Franchise Footprint

Organizational Structure



Geographic Footprint Branches Mortgage LPOs





Overview of Business Lines

Core Banking	Meridian Mortgage	Wealth Management and Advisory Services
<ul style="list-style-type: none">Commercial & Industrial Lending<ul style="list-style-type: none">Lines of credit, term loansOwner-occupied commercial mortgagesLeasing through Meridian Equipment Finance®Commercial Real Estate Lending<ul style="list-style-type: none">Commercial mortgagesConstruction loansLand development loansConsumer Lending<ul style="list-style-type: none">Home equity loans / lines of creditDeposit & Treasury management servicesSBA Lending<ul style="list-style-type: none">7(a), 504, franchise, acquisition loansTop 4 originator in Eastern PA district	<ul style="list-style-type: none">Typical residential lending to homeowners and small scale investorsOver 85% of loans are originated in the PA, NJ, DE, VA, MD and DC markets<ul style="list-style-type: none">Majority of these loans were for 1-4 family housing99% are soldOriginations were 64% refi / 36% purchase in Q1 2021. 60% refi / 40% purchase in 2020. Historically, 70% purchase and 30% refiOriginations totaled \$725 million for 1Q 2021, \$2.4 billion for YR 2020 and \$603 million for YR 2019	<ul style="list-style-type: none">Meridian Wealth Partners® is a registered investment advisor and wholly-owned subsidiary of the BankProvides a comprehensive array of wealth management services and trusted guidance\$996 Million AUM as of March 31, 2021Clients include:<ul style="list-style-type: none">ProfessionalsHigh net worth individualsCompany benefit plansProvable synergies between the core bank and wealth businesses



Deep and Experienced Leadership

Meridian Executive Management

Chris Annas

*Chairman of the Board
President & CEO*

- ☞ Founder, Chairman, President and Chief Executive Officer of the Bank since its opening in 2004
- ☞ Held executive positions with various regional banks in the Delaware Valley since 1986
- ☞ Over 35 years of banking experience in various commercial lending capacities

Denise Lindsay

EVP & CFO, Director

- ☞ Manages all corporate accounting functions and is responsible for asset-liability management, financial reporting, tax planning and reporting, budgeting and investor relations
- ☞ Over 25 years experience in bank financial management, Certified Public Accountant, former Senior Accountant for KPMG, LLP and member of the Financial Managers Society and PICPA

Joseph Cafarchio

EVP & CCO

- ☞ Heads credit underwriting and administration
- ☞ Over 35 years of experience in commercial lending in the region, including five years at the Federal Reserve Bank of Philadelphia
- ☞ Previously Chief Lending Officer from the Bank's inception until January 2017 when the Bank split the role of Chief Lending Officer and Chief Credit Officer

Charles D. Kochka

EVP & CLO

- ☞ Has served as leader of commercial and consumer lending at the Bank since 2017
- ☞ Has more than 35 years experience in commercial lending in the Delaware Valley

Randy J. McGarry

EVP & CIO

- ☞ Responsible for executing technology and operational solutions aligned with corporate strategy
- ☞ Over 25 years of banking experience with expertise in IT strategy, technology architecture, network infrastructure, core system conversions and merger & acquisitions
- ☞ Member of the Greater Philadelphia Senior Executive Group and the Society for Information Management

Clarence Martindell

EVP & CRE Lending

- ☞ In charge of growing and maintaining a strong commercial real estate loan portfolio, along with growing the Bank's title business and handling the disposition of all REO
- ☞ Over 25 years of real estate lending experience.
- ☞ Prior to joining the Bank, was the Director of Finance for Westrum Development Co., a regional homebuilder

T. Benjamin Marsho

EVP & Risk & Treasury

- ☞ Oversees risk management, treasury, compliance and BSA / AML
- ☞ Over 25 years of banking experience, including 5 years at the Office of Comptroller of the Currency, nearly 10 years as Controller at a publicly traded community bank and 5 years in investment and treasury management of a \$50 billion multinational bank



1QTR 2021 Highlights

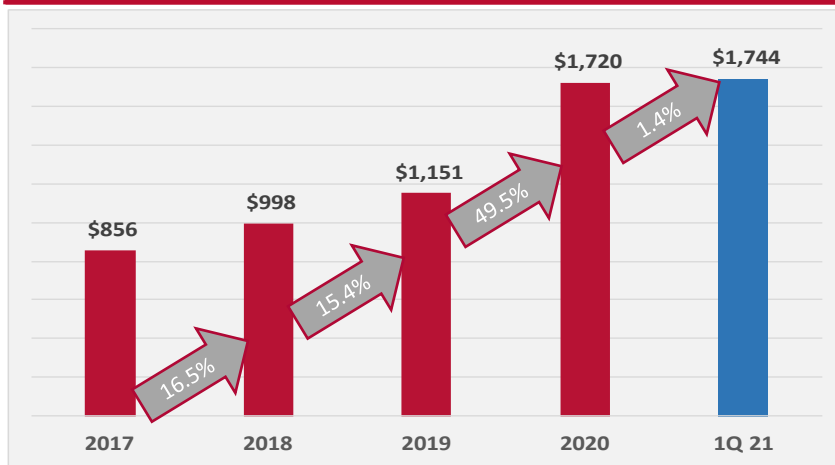
- Net income was \$10.2 million for the quarter, or \$1.65 per diluted share, driven by continued strong non-interest income, as well loan and deposit growth.
- For the quarter, Meridian generated revenues of \$44.5 million, resulting in ROE of 30.06% and ROA of 2.43%.
- Loan growth for the quarter equaled 3.9% (ex PPP and residential held-for-sale), and totaled 10.5% year over year. Growth for the quarter was concentrated in CRE loans, SBA loans (non-PPP), and originations from our new Meridian Equipment Finance leasing division.
- Non-interest income decreased \$2.9 million, or 9.7%, over 4Q 2020 - driven by a decline in mortgage banking revenue, offset partially by increases of \$107 thousand and \$494 thousand in wealth management advisory fees and SBA loan sales income, respectively.
- Provision for loan losses for the quarter was \$599 thousand, down \$564 thousand, or 48.5% from 4Q 2020. ALLL to total loans, excluding loans at fair value and PPP loans, was 1.65%¹ at both March 31, 2021 and December 31, 2020.
- Total assets increased \$23.8 million, or 1.4%, quarter over quarter to \$1.7 billion due mainly to the increased in commercial loans and a net increase in PPP loans. Total loans overall were \$1.5 billion at March 31, 2021.
- The Board of Directors declared a quarterly cash dividend of \$0.125 per common share, payable May 17, 2021, to shareholders of record as of May 10, 2021 and announced a \$6 million share repurchase program.

1) Excludes loans at fair value, loans held for sale and PPP loans. A Non-GAAP measure. Refer to Appendix for Non-GAAP to GAAP reconciliation.

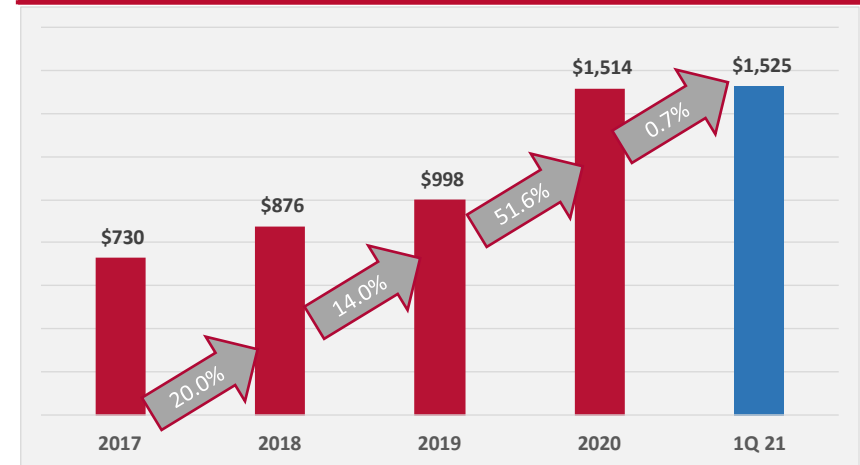


Balance Sheet Growth

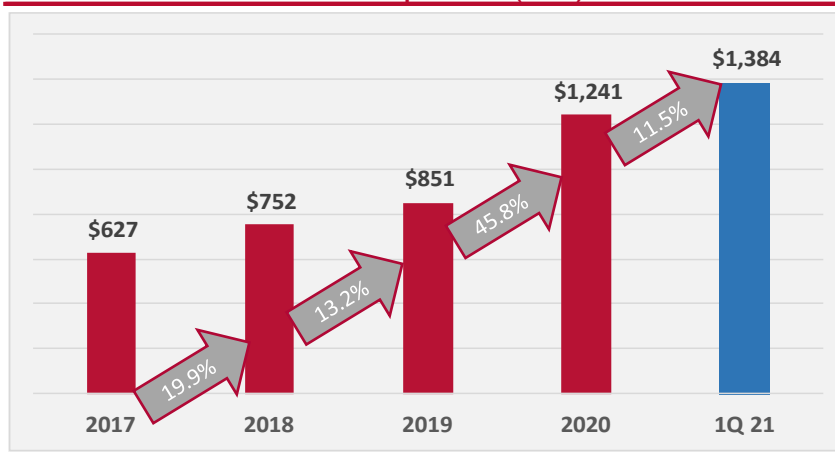
Total Assets (\$M)



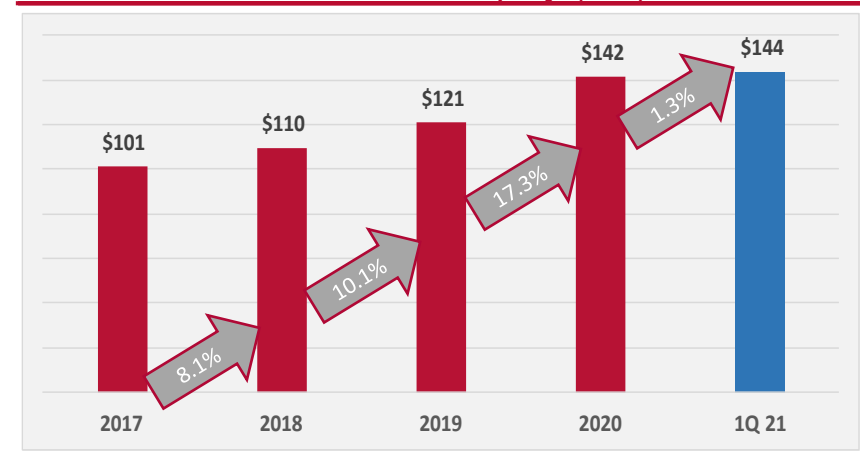
Loans and Leases¹ (\$M)



Total Deposits (\$M)



Consolidated Equity (\$M)



1) Includes loans held for sale and held for investment.

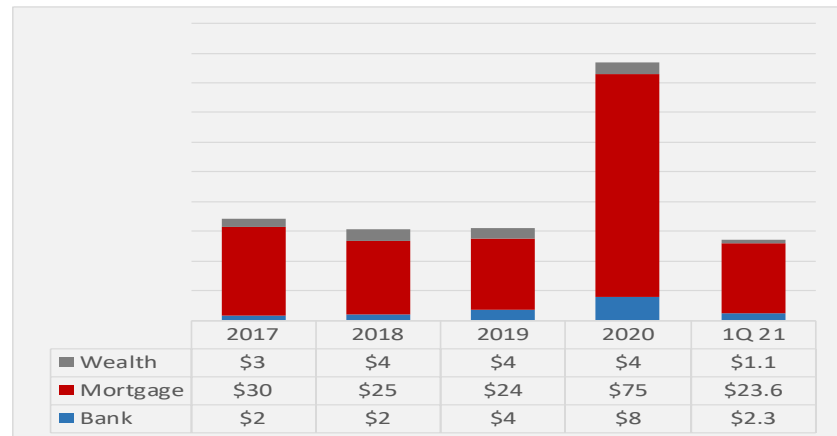


Summary Income Statement

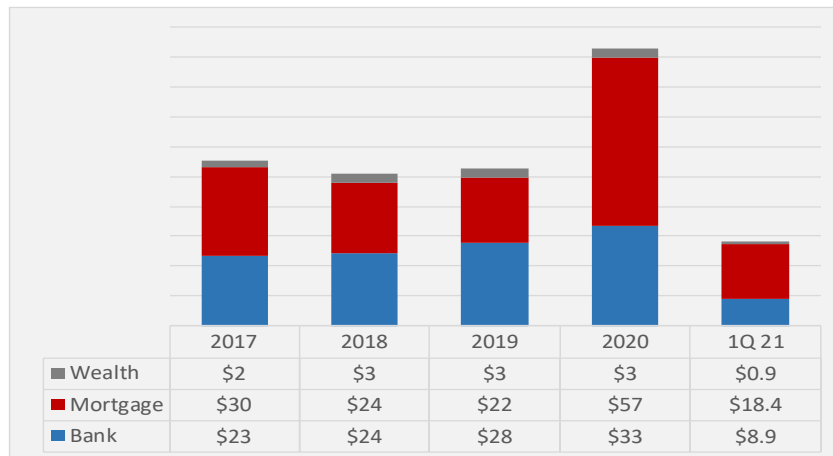
Net Interest Income (\$M)



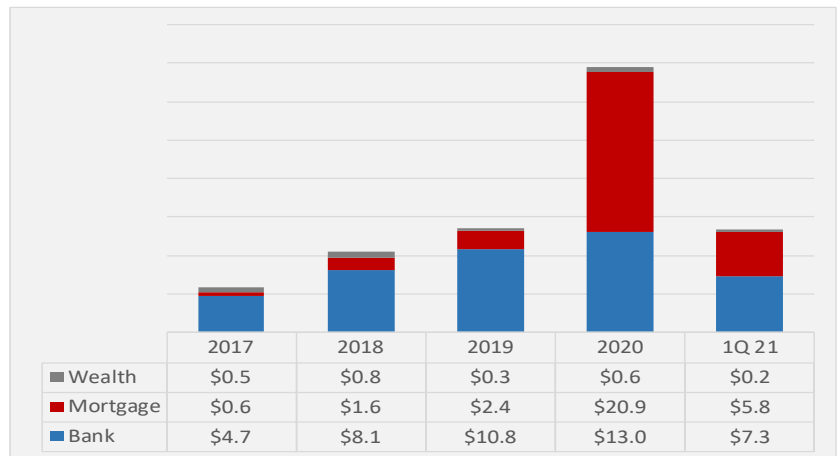
Non-interest Income (\$M)



Non-interest Expense (\$M)

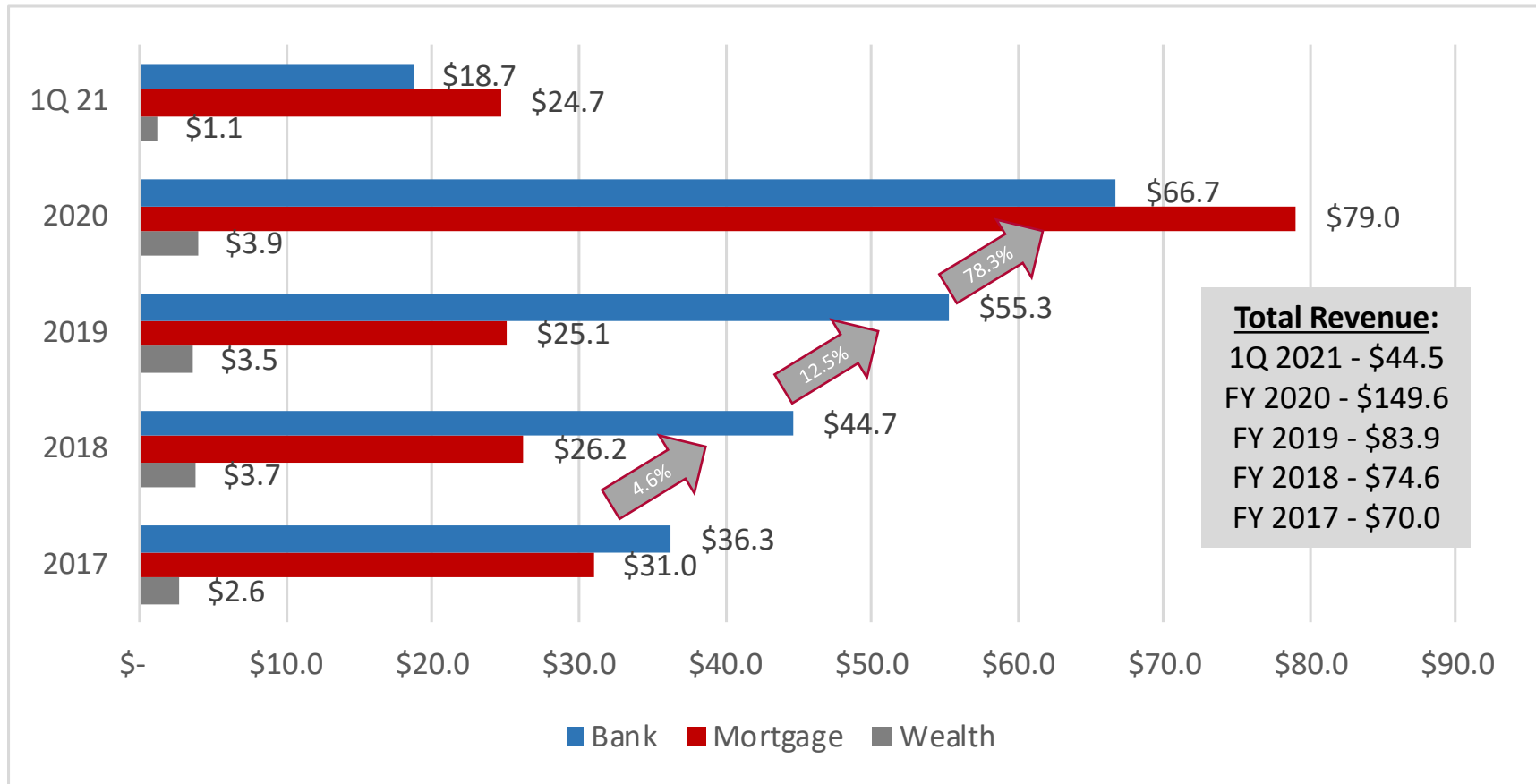


Pre-tax Income (\$M)





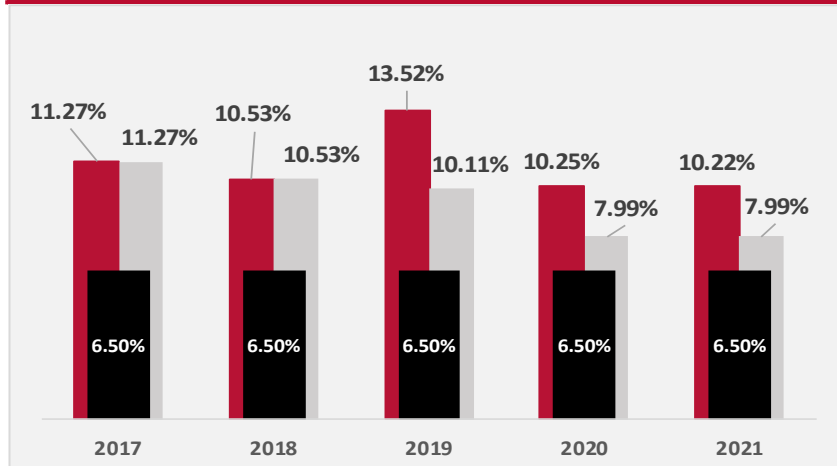
Consistent Revenue Growth (\$M)



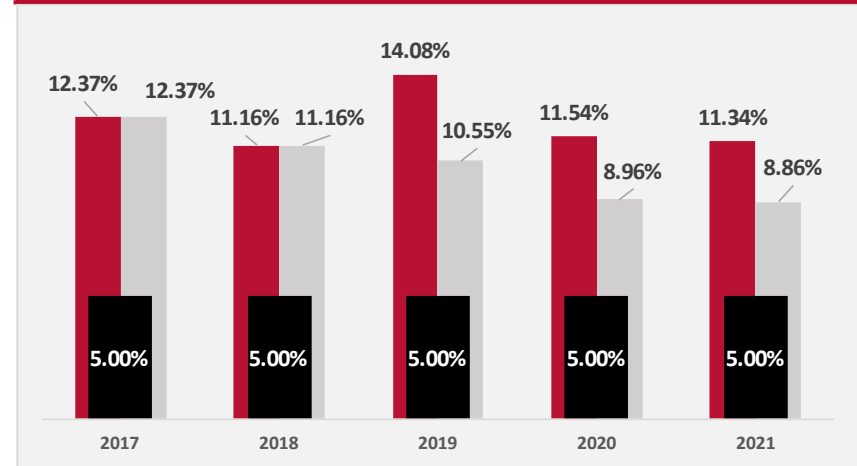


Capital Summary

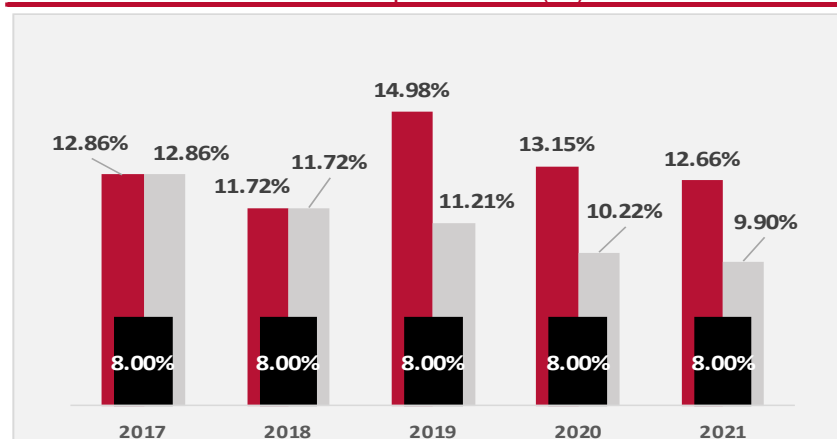
Tangible Common Equity / Tangible Common Assets (%)¹



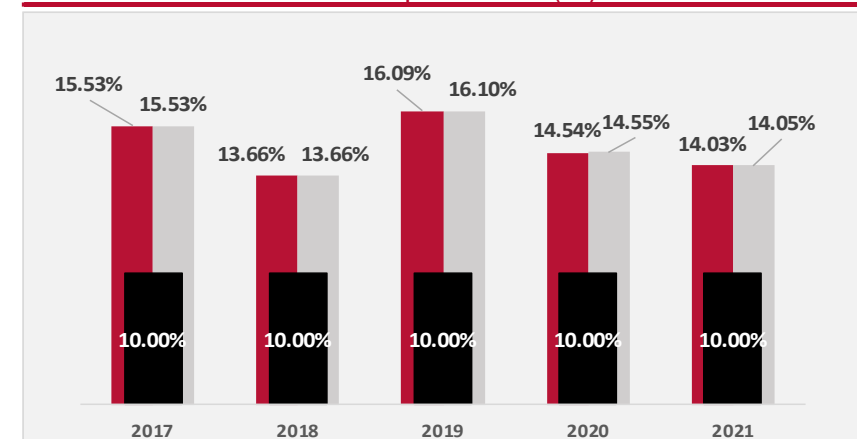
Tier 1 Leverage Ratio (%)



Tier 1 Capital Ratio (%)



Total Capital Ratio (%)



1) A Non-GAAP measure. Refer to Appendix for Non-GAAP to GAAP reconciliation. 2) To be well capitalized.



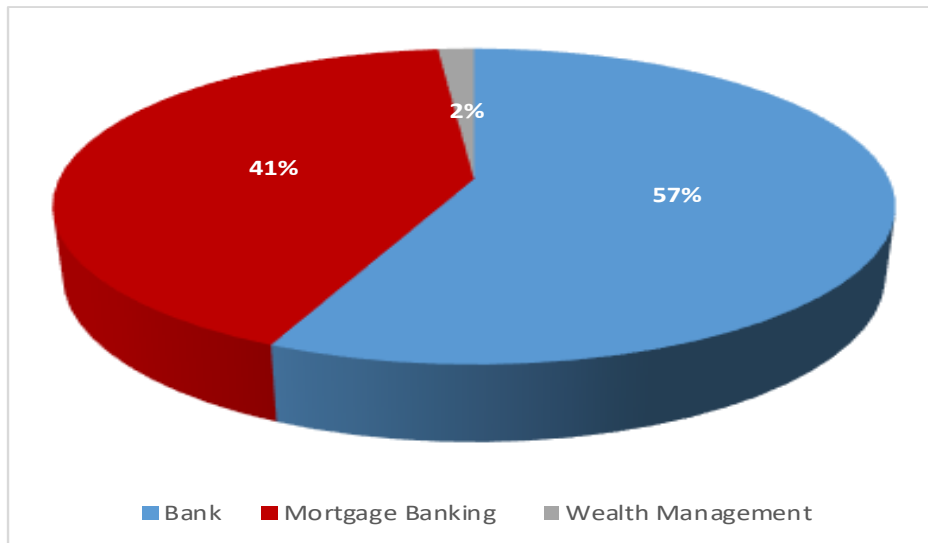
Segment Information

(dollars in thousands)

Pre-tax/pre-provision Income: ¹

	1Q 2021	4Q 2020	Change
Bank	7,891	6,294	1,597
Mortgage Banking	5,787	6,589	(802)
Wealth Management	227	157	70
Total pre-tax/pre-provision Income	\$ 13,905	\$ 13,040	\$ 864

Pre-tax/pre-provision income by segment percentage for three months ended March 31, 2021



- Pre-tax/pre-provision (PTPP)¹ income increased 6.6% over 4Q 2020, due mostly to an increase in bank segment earnings
- Bank PTPP¹ increased \$1.6 million or 25.4%. Net interest income was up \$228 thousand, combined with other income up \$292 thousand and operating expense down \$1.1 million
- Mortgage Banking PTPP¹ decreased \$802 thousand or 12.2% due mostly to a slow down in mortgage originations
- Wealth Management PTPP¹ increased \$70 thousand or 44.3% over 4Q due to an increase in AUM of \$36 Million, partially offset by higher marketing and employee costs

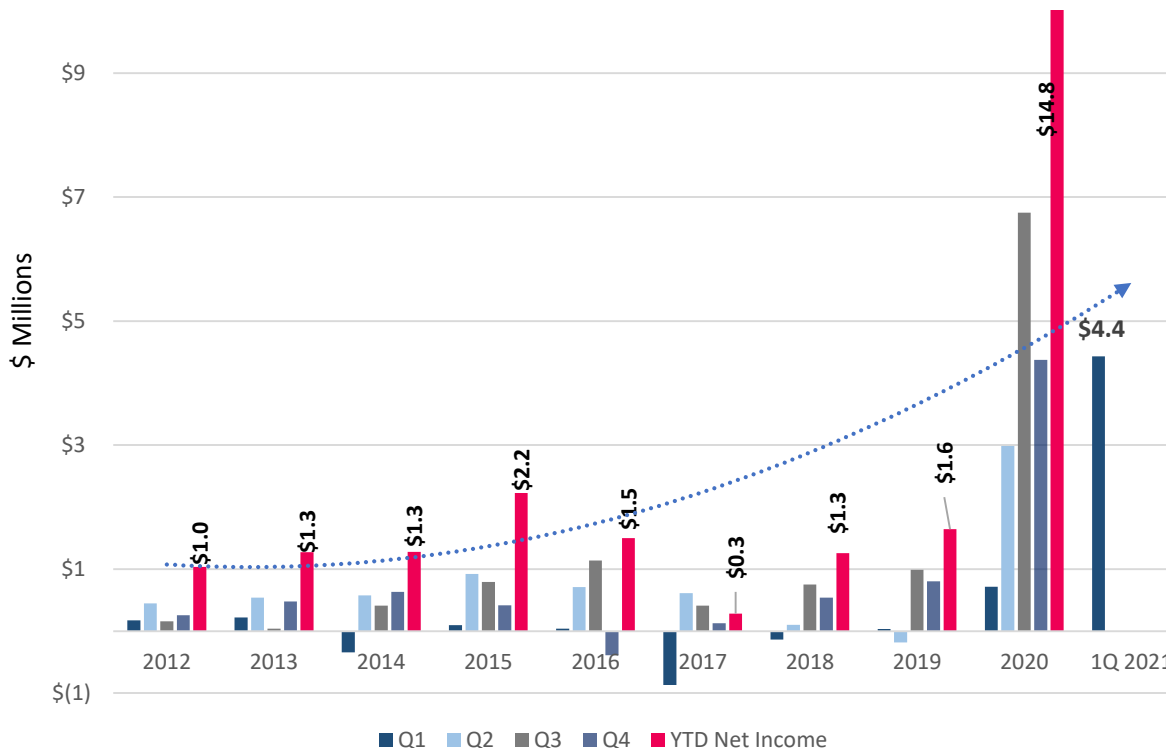
1) A Non-GAAP measure. Refer to Appendix for Non-GAAP to GAAP reconciliation.

Mortgage Division Historical Performance

March 31, 2021



Mortgage Division Net Income - Quarterly



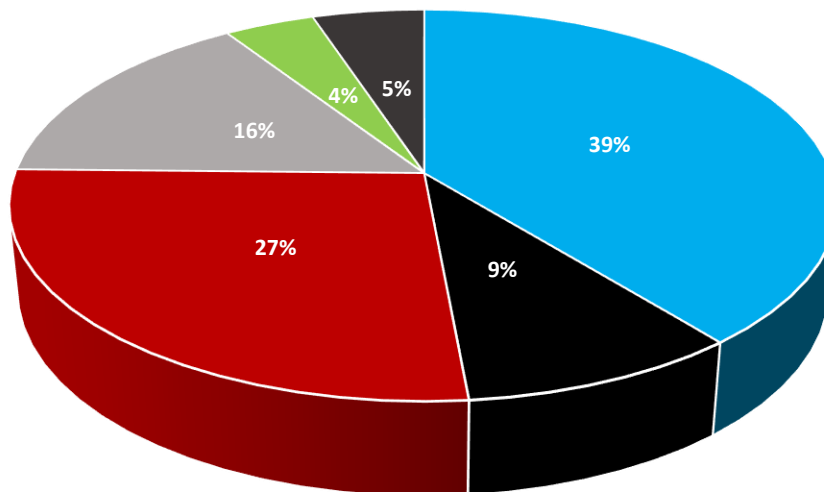
- Historically profitable
- Expansion into MD more than doubled originations, \$2.4B in 2020
- 2020 earnings \$14.8M
- 1Q2021 trends continuing; originations \$725M and earnings of \$4.4M
- 1Q originations were 64% refinance and 36% purchase market
- Historically purchase/refi mix greater than 75/25

Balanced Loan Portfolio

March 31, 2021



Total Loans: \$1.5 Billion



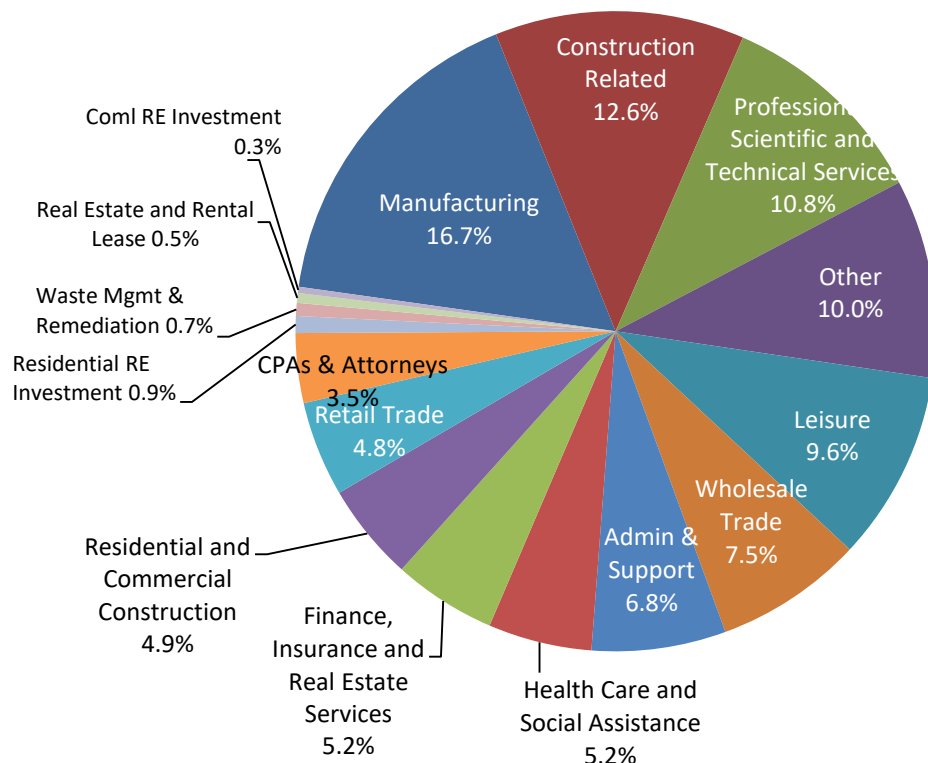
■ CRE ■ C&D ■ C&I ■ PPP ■ Residential ■ HELOC/consumer

- \$1.5 Billion total gross loans and leases as of March 31, 2021¹
 - \$225.6 M net PPP loans
- CRE concentration of 172% of capital as of March 31, 2021
- Average yield on loans of 4.59% for 1Q 2021, compared to 4.56% for 4Q 2020
- Average yield on loans, excluding PPP loans, of 4.60% for 1Q 2021

1) Total loans held for investment and held for sale, net of fees and costs.
Source: Company documents

Commercial Loans by Industry

March 31, 2021

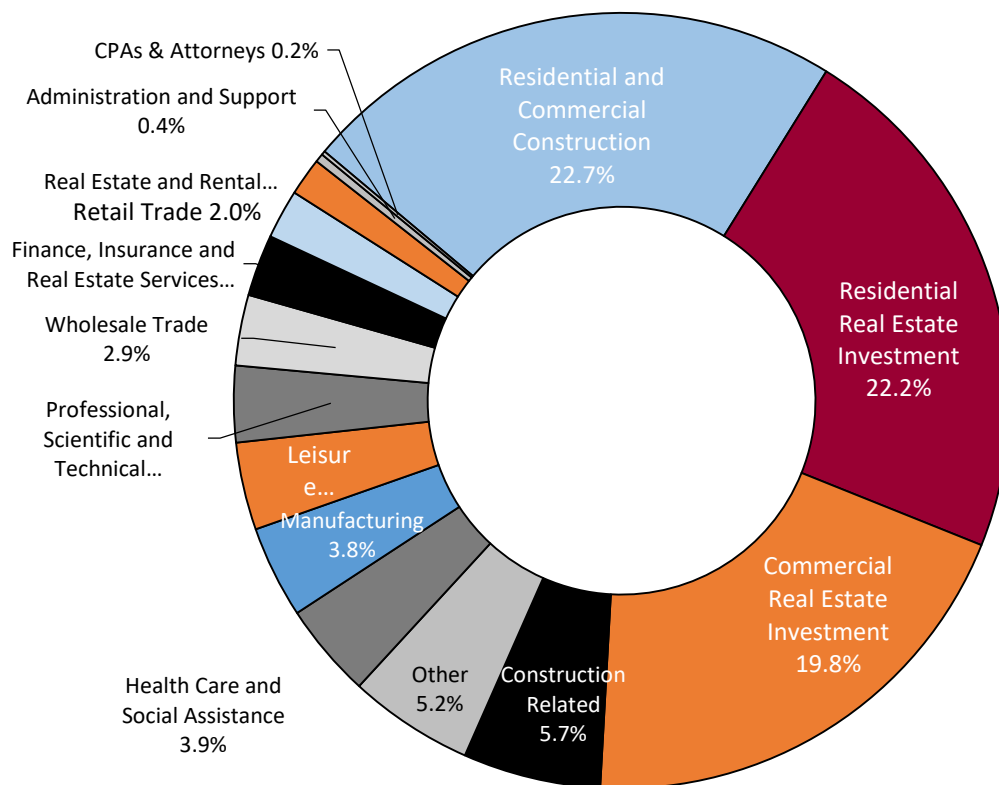


Industry Concentration	Balance	Percent of Total
Manufacturing	\$ 94,524,163	16.7%
Construction Related	\$ 71,430,251	12.6%
Professional, Scientific and Technical Services	\$ 61,160,802	10.8%
Other	\$ 56,842,058	10.0%
Leisure	\$ 54,400,568	9.6%
Wholesale Trade	\$ 42,404,795	7.5%
Administration and Support	\$ 38,408,719	6.8%
Health Care and Social Assistance	\$ 29,670,126	5.2%
Finance, Insurance and Real Estate Services	\$ 29,515,903	5.2%
Residential and Commercial Construction	\$ 27,945,912	4.9%
Retail Trade	\$ 27,238,612	4.8%
CPAs & Attorneys	\$ 19,940,867	3.5%
Residential Real Estate Investment	\$ 4,823,834	0.9%
Waste Management & Remediation	\$ 3,711,562	0.7%
Real Estate and Rental Lease	\$ 2,792,188	0.5%
Commercial Real Estate Investment	\$ 1,774,120	0.3%
	\$ 566,584,479	100.0%

Note: Balances do not include consumer loans; HELOC, and 1st mortgages.
Source: Company documents

Commercial Real Estate Loans by Industry

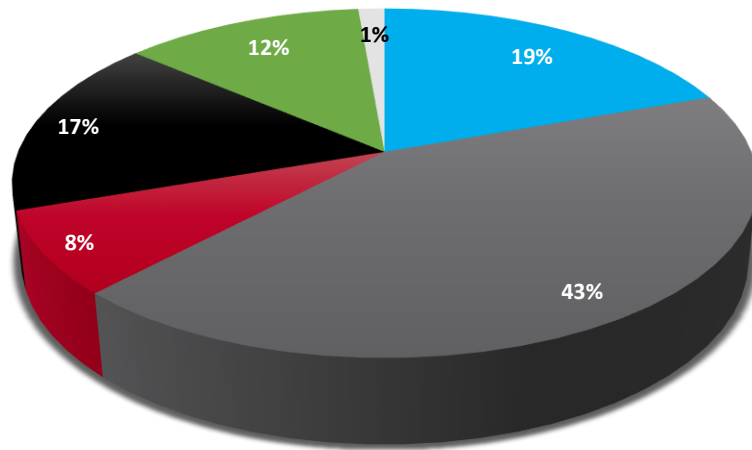
March 31, 2021



Industry Concentration	Balance	Percent of Total
Residential and Commercial Construction	\$ 150,219,340	22.7%
Residential Real Estate Investment	\$ 146,771,171	22.2%
Commercial Real Estate Investment	\$ 130,826,901	19.8%
Construction Related	\$ 37,917,168	5.7%
Other	\$ 34,434,121	5.2%
Health Care and Social Assistance	\$ 26,060,151	3.9%
Manufacturing	\$ 25,374,162	3.8%
Leisure	\$ 24,128,342	3.7%
Professional, Scientific and Technical Services	\$ 20,998,708	3.2%
Wholesale Trade	\$ 19,461,778	2.9%
Finance, Insurance and Real Estate Services	\$ 16,956,136	2.6%
Retail Trade	\$ 13,538,027	2.0%
Real Estate and Rental Lease	\$ 10,413,727	1.6%
Administration and Support	\$ 2,355,598	0.4%
CPAs & Attorneys	\$ 1,068,574	0.2%
	\$ 660,523,906	100.0%

Construction and Land Development

March 31, 2021



■ Pre-sold residential

■ Rental 1-4 houses

■ Mixed use

■ Spec residential

■ Rental 5+ houses

■ Other

■ \$134.6 M in construction and land development loans as of March 31, 2021

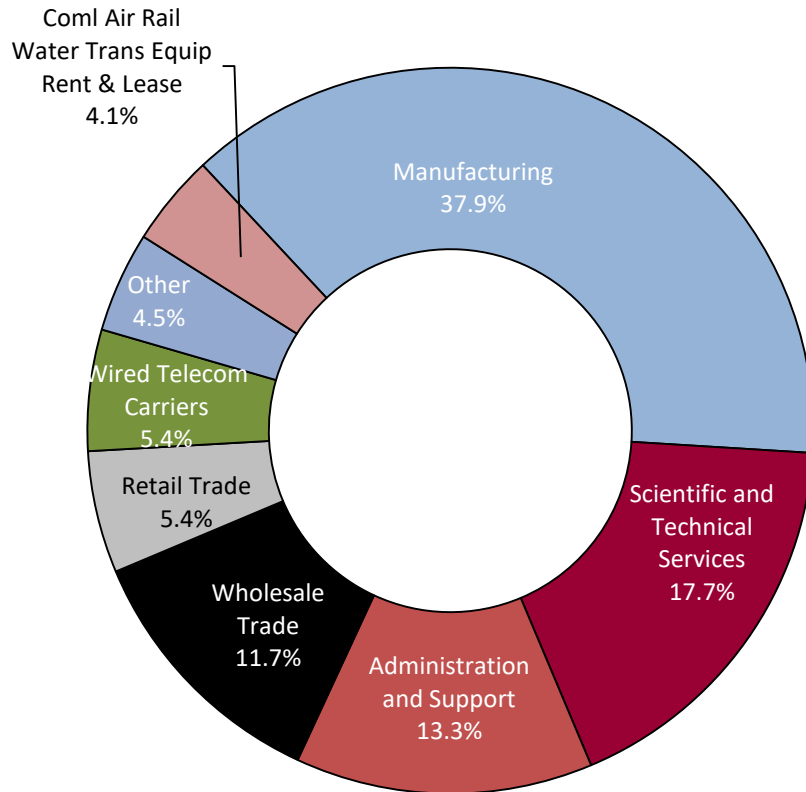
– \$24.6 M land development

■ Average yield on loans of 6.27% for 1Q 2021

■ 68% of total capital as of March 31, 2021

Shared National Credits by Industry

March 31, 2021



Industry Concentration	Balance	Percent of Total	Number of Loans
Manufacturing	\$ 27,316,676	37.9%	21
Scientific and Technical Services	\$ 12,735,459	17.7%	6
Administration and Support	\$ 9,545,796	13.3%	3
Wholesale Trade	\$ 8,461,323	11.7%	4
Retail Trade	\$ 3,919,546	5.4%	3
Wired Telecom Carriers	\$ 3,888,933	5.4%	1
Other	\$ 3,224,751	4.5%	2
Coml Air Rail Water Trans Equip Rent & Lease	\$ 2,940,000	4.1%	1
	\$ 72,032,485	100.0%	41

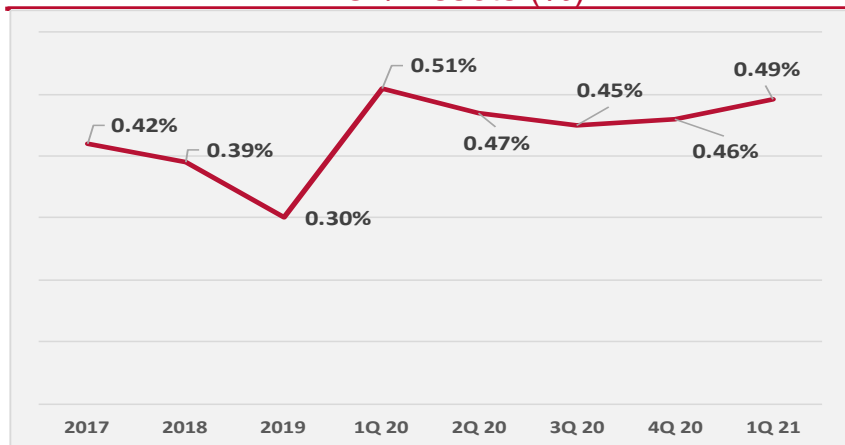
- Managed by experienced (30 yrs) large corporate lender
- Buy/participate in more secure, less yielding facilities
- Purposeful industry diversification
- Provides added liquidity on balance sheet
- Yielded 3.18% in 1Q 2021

Asset Quality

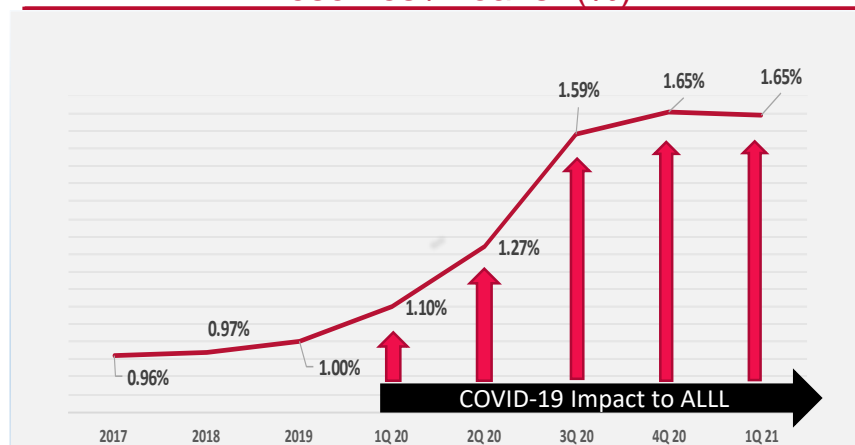
March 31, 2021



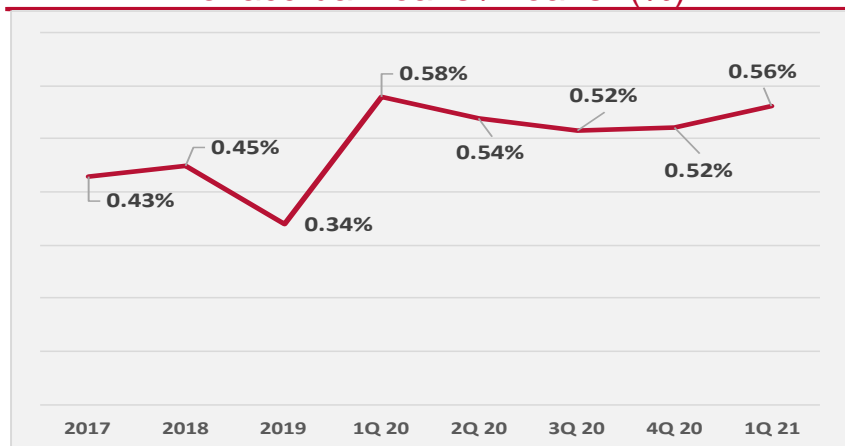
NPA¹ / Assets (%)



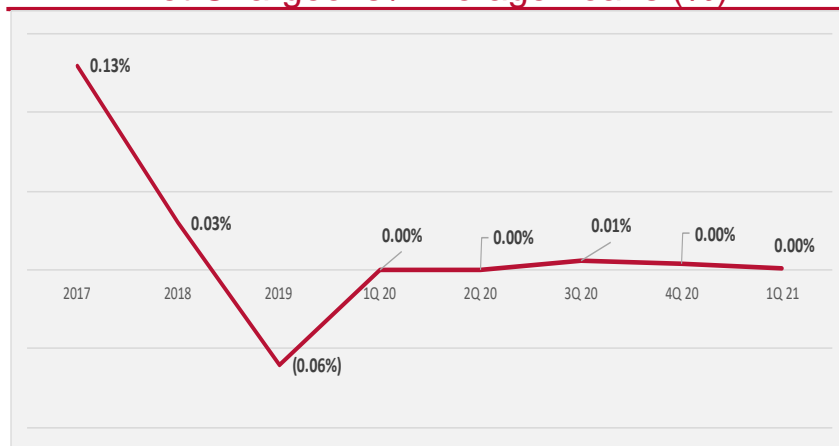
Reserves / Loans² (%)



Nonaccrual Loans / Loans³ (%)



Net Chargeoffs / Average Loans (%)



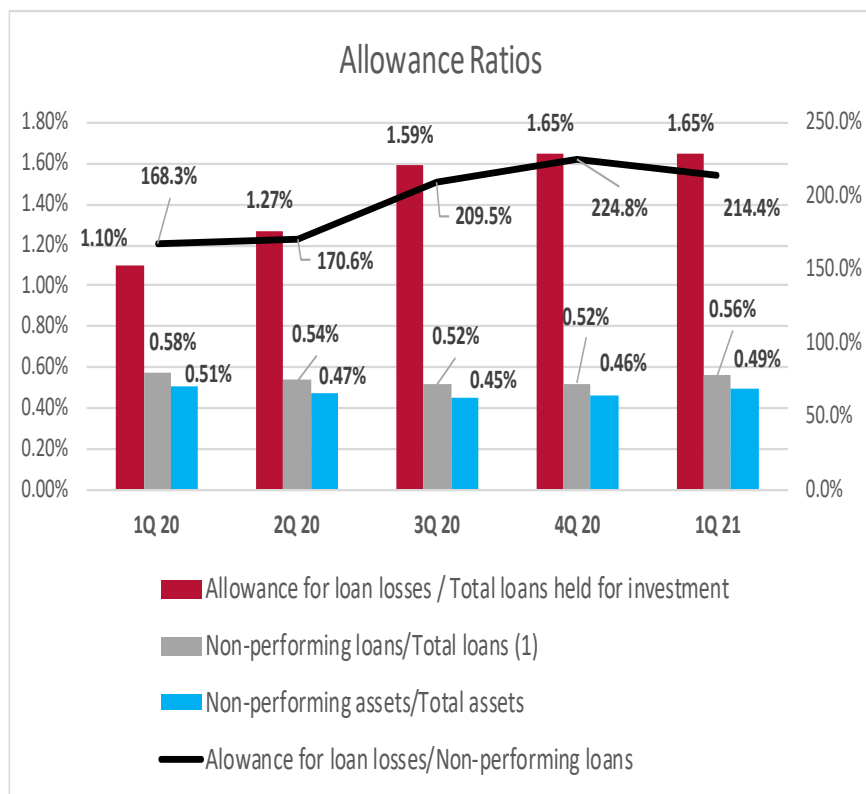
- 1) Nonperforming assets defined as loans 90+ days past due and still accruing, nonaccrual loans and leases and OREO, excluding performing TDRs.
- 2) Excludes loans held for sale and, for 2Q 2020 to 1Q 2021, PPP loans. A Non-GAAP measure. See Appendix for Non-GAAP to GAAP reconciliation.
- 3) Includes loans held for sale and held for investment.

Allowance for Loan Losses

March 31, 2021



ALLL Coverage Ratios



ALLL Coverage by Portfolio

(dollars in thousands)

March 31, 2021

Loan Portfolio*	Portfolio Balance	ALLL	Coverage
Commercial mortgage	\$ 517,423	\$ 7,655	1.48%
Commercial and industrial	308,091	6,238	2.02%
Constr & land development	134,602	2,311	1.72%
Home equity	55,577	311	0.56%
Residential mortgage	34,912	314	0.90%
Small business	62,373	1,544	2.48%
Consumer	469	4	0.76%
Total	\$ 1,113,445	\$ 18,376	1.65%

*Excluding PPP loans and loans at fair value

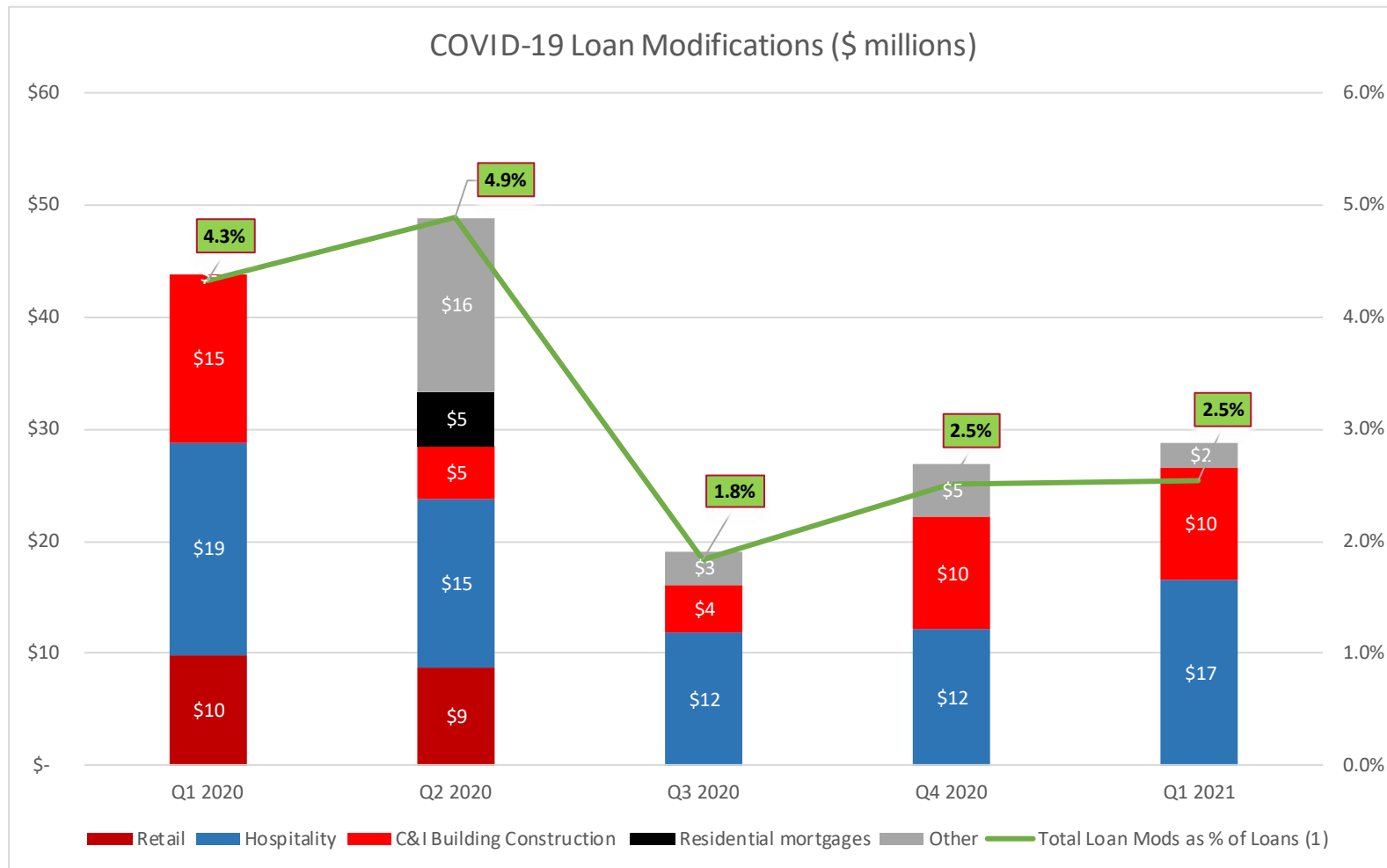
- Provision for loan losses was \$599 thousand for 1Q 2021
- ALLL to non-performing loans ratio increased to 214.4%
- ALLL to total loans* ratio of 1.65% at March 31, 2021, consistent with December 31, 2020, and up from 1.10% at March 31, 2020

1) Includes loans held for sale and held for investment.



COVID-19 Loan Modifications (Active)

March 31, 2021



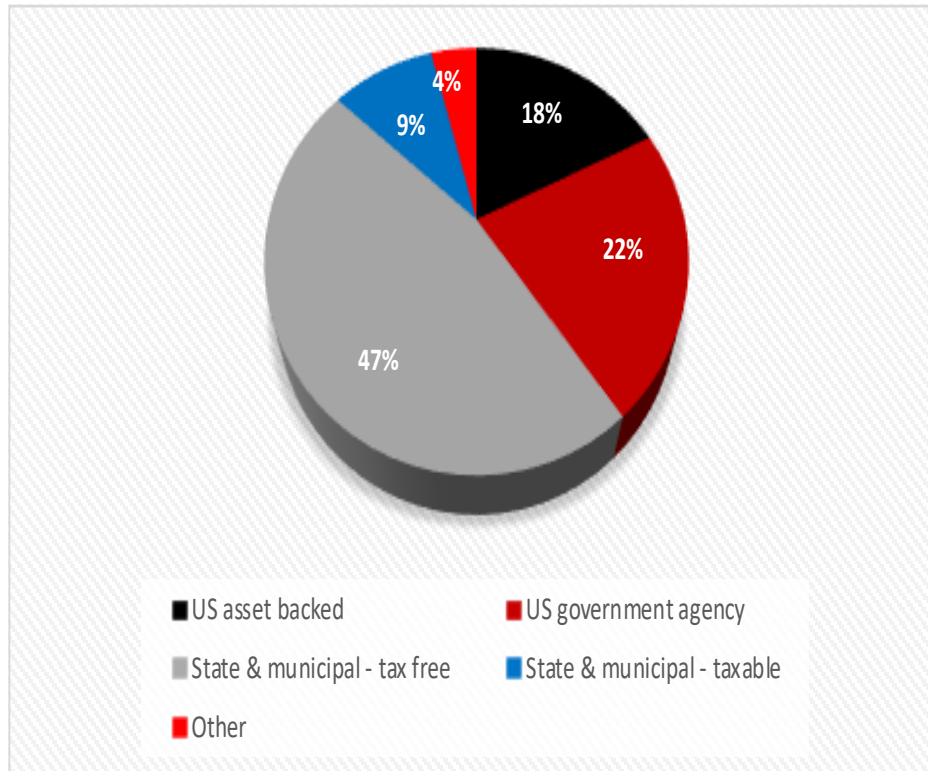
1) Excludes loans held for sale and PPP loans.



Investment Portfolio Composition

March 31, 2021

Total Securities: \$141.7 Million



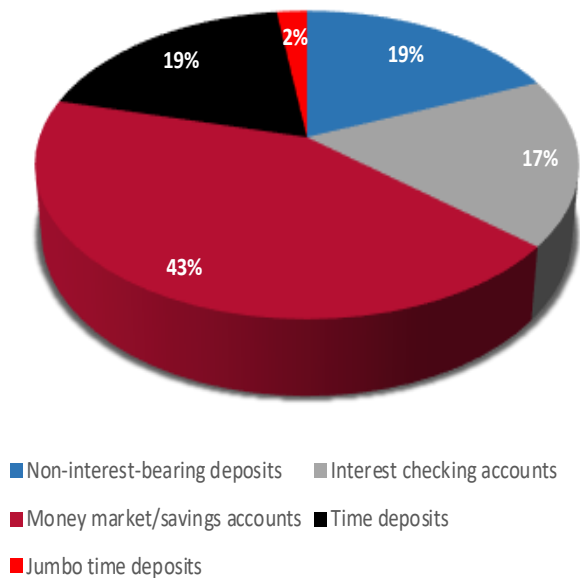
- \$141.7 million total investments as of March 31, 2021
 - 95.0% available-for-sale
 - 5.0% held-to-maturity
- Average TEY of 2.06% year-to-date
- Realized gains of \$48 thousand in 1Q
- Unrealized gains \$632 thousand at March 31, 2021
- Conservative investment portfolio
 - 100% investment grade

Deposit Composition

March 31, 2021



Total Deposits: \$1.4 billion



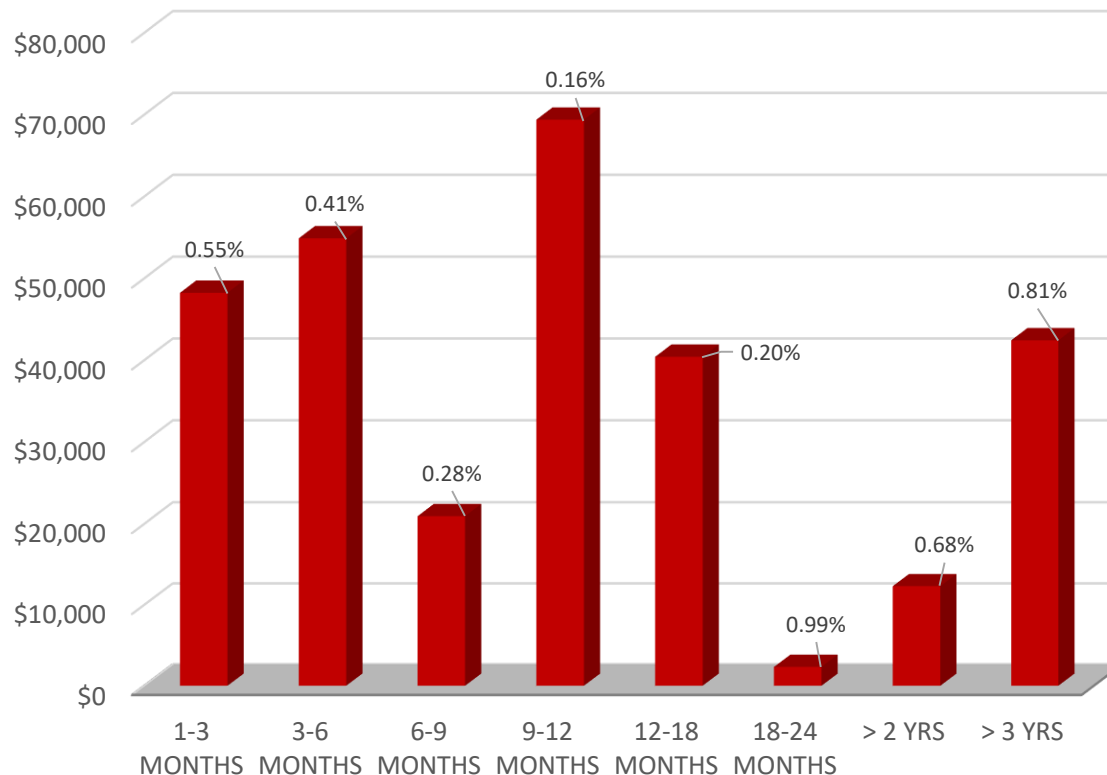
- \$1.4B total deposits as of March 31, 2021
- Diversified deposit mix
 - 36% transaction accounts
 - 19% noninterest-bearing deposits to total deposits
 - Average cost of total deposits of 0.49% for 1Q 2021, down from 0.61% for 4Q 2020



Time Deposit Repricing Opportunities

March 31, 2021

Time Deposit Maturity Schedule (000's)



- \$75M time deposits matured during Q1 2021
- Cost of CDs and cost of funds improved by 43 bps and 14 bps, respectively
- \$48M time deposits with a blended cost of 55 bps maturing over next 3 months
- Potential to renew upcoming brokered CD maturities to longer terms, shrink gap in LT-liabilities



Appendix



Historical Financial Highlights

Dollar Values in Thousands, Except Per Share Amounts	For the Year Ended				1Q 20	4Q 20	1Q 21
	2017Y	2018Y	2019Y	2020Y			
Balance Sheet							
Total Assets	\$ 856,035	\$ 997,480	\$ 1,150,019	\$ 1,720,197	\$ 1,303,442	\$ 1,720,197	\$ 1,743,977
Loans ¹	729,661	875,801	998,414	\$ 1,513,963	1,129,067	1,513,963	1,524,799
Deposits	627,109	752,130	851,168	\$ 1,241,335	993,753	1,241,335	1,383,590
Gross Loans / Deposits	116.35%	116.44%	117.30%	121.96%	113.62%	121.96%	110.21%
Capital							
Total Equity	\$ 101,363	\$ 109,552	\$ 120,695	\$ 141,622	\$ 118,033	\$ 141,622	\$ 143,505
Tangible Common Equity / Tangible Assets - HC ³	11.27%	10.53%	10.11%	7.99%	8.73%	7.99%	7.99%
Tangible Common Equity / Tangible Assets - Bank ³	11.27%	10.53%	13.52%	10.25%	11.77%	10.25%	10.22%
Tier 1 Leverage Ratio - HC	12.37%	11.16%	10.55%	8.96%	9.80%	8.96%	8.86%
Tier 1 Leverage Ratio - Bank	12.37%	11.16%	14.08%	11.54%	13.22%	11.54%	11.34%
Total Capital Ratio - HC	15.53%	13.66%	16.10%	14.55%	14.80%	14.55%	14.05%
Total Capital Ratio - Bank	15.53%	13.66%	16.09%	14.54%	14.84%	14.54%	14.03%
Commercial Real Estate Loans / Total RBC	155.83%	183.80%	176.97%	172.15%	196.49%	172.15%	171.74%
Earnings & Profitability							
Net Income	\$ 3,032	\$ 8,163	\$ 10,481	\$ 26,438	\$ 2,516	\$ 8,997	\$ 10,170
ROA	0.39%	0.90%	1.01%	1.78%	0.87%	2.09%	2.43%
ROE	3.97%	7.77%	9.09%	21.33%	8.40%	27.68%	30.06%
Net Interest Margin (NIM)(TEY)	3.93%	3.80%	3.65%	3.40%	3.49%	3.59%	3.72%
NIM (TEY, excluding PPP loans and PPPLF borrowings) ³	3.93%	3.80%	3.65%	3.47%	3.49%	3.52%	3.64%
Non-Int Inc. / Avg. Assets	4.69%	3.58%	3.19%	5.85%	3.60%	6.97%	6.47%
Efficiency Ratio	87.8%	81.4%	79.2%	68.5%	74.5%	71.0%	67.0%
Asset Quality							
Nonaccrual Loans / Loans ¹	0.43%	0.45%	0.34%	0.62%	0.58%	0.52%	0.56%
NPAs / Assets	0.42%	0.39%	0.30%	0.46%	0.51%	0.46%	0.49%
Reserves / Loans ^{2,3}	0.96%	0.97%	1.00%	1.65%	1.10%	1.65%	1.65%
NCOs / Average Loans	0.13%	0.03%	(0.06%)	0.00%	0.00%	0.00%	0.00%
Yield and Cost							
Yield on Earning Assets (TEY)	4.83%	5.14%	5.30%	4.35%	4.98%	4.28%	4.29%
Yield on Earning Assets (TEY), excluding PPP loans) ³	4.83%	5.14%	5.30%	4.51%	4.98%	4.27%	4.26%
Cost of Deposits	0.79%	1.29%	1.67%	1.07%	1.41%	0.61%	0.49%
Cost of Interest-Bearing Liabilities	1.16%	1.69%	2.10%	1.18%	1.87%	0.95%	0.77%

1) Includes loans held for sale and held for investment.

2) Includes loans held for investment (excluding loans at fair value and PPP loans).

3) A Non-GAAP measure. See Appendix for Non-GAAP to GAAP reconciliation.

Note: 2017 Financials are at bank level; Meridian Corporation Holding Company formed 3Q2018.



Reconciliation of Non-GAAP Financial Measures

Tangible common equity to tangible assets

Management uses the measure tangible common equity to tangible assets to assess our capital strength. We believe that this non-GAAP financial measure is useful to investors because, by removing the impact of our preferred stock, goodwill and other intangible assets, it allows investors to more easily assess our capital adequacy. This non-GAAP financial measure should not be considered a substitute for any regulatory capital ratios and may not be comparable to other similarly titled measures used by other companies. The table below provides the non-GAAP reconciliation for our tangible common equity to tangible assets:

<i>(dollars in thousands)</i>					
Meridian Corporation	2017Y	2018Y	2019Y	2020 Y	1Q 21
Tangible common equity ratio:					
Total stockholders' equity	101,363	109,552	120,695	141,622	143,505
Less:					
Goodwill	899	899	899	899	899
Intangible assets	4,596	4,147	3,874	3,601	3,533
Tangible common equity	95,869	104,507	115,922	137,122	139,073
Total assets	856,035	997,480	1,150,019	1,720,197	1,743,977
Less:					
Goodwill	899	899	899	899	899
Intangible assets	4,596	4,147	3,874	3,601	3,533
Tangible assets	\$ 850,540	992,434	1,145,246	1,715,697	1,739,545
Tangible common equity ratio	11.27%	10.53%	10.12%	7.99%	7.99%

<i>(dollars in thousands)</i>					
Meridian Bank	2017Y	2018Y	2019Y	2020 Y	1Q 21
Tangible common equity ratio:					
Total stockholders' equity	101,363	109,552	159,643	180,288	182,171
Less:					
Goodwill	899	899	899	899	899
Intangible assets	4,596	4,147	3,874	3,601	3,533
Tangible common equity	95,869	104,507	154,870	175,788	177,739
Total assets	856,035	997,480	1,149,979	1,720,166	1,743,977
Less:					
Goodwill	899	899	899	899	899
Intangible assets	4,596	4,147	3,874	3,601	3,533
Tangible assets	\$ 850,540	992,434	1,145,206	1,715,666	1,739,545
Tangible common equity ratio	11.27%	10.53%	13.52%	10.25%	10.22%



Reconciliation of Non-GAAP Financial Measures

Dollar Values in Thousands

Reconciliation of PPP Related Non-GAAP Measures	For the Quarter Ended				
	1Q 20	2Q 20	3Q 20	4Q 20	1Q 21
Reconciliation of Net Interest Margin (TEY, excluding PPP loans and PPPLF borrowings)					
Net interest margin (TEY)	3.49%	3.27%	3.26%	3.59%	3.72%
Impact of PPP loans and PPPLF borrowings	—	0.14%	0.21%	(0.07%)	(0.08%)
Net interest margin (TEY, excluding PPP loans and PPPLF borrowings)	3.49%	3.41%	3.47%	3.52%	3.64%
Reconciliation of Reserves / Loans					
Allowance for loan losses / Total loans held for investment	1.08%	1.01%	1.27%	1.38%	1.36%
Less: Impact of loans held for investment - fair valued	0.02%	0.00%	0.00%	0.00%	0.00%
Less: Impact of PPP loans	—	0.26%	0.32%	0.27%	0.29%
Allowance / Total loans held for investment (excl. loans at fair value and PPP loans)	1.10%	1.27%	1.59%	1.65%	1.65%
Reconciliation of Yield on Earning Assets					
Yield on earning assets (TEY)	4.98%	4.24%	4.07%	4.28%	4.29%
Impact of PPP loans	—	0.26%	0.32%	(0.01%)	(0.03%)
Yield on earning assets (TEY, excluding PPP loans)	4.98%	4.50%	4.39%	4.27%	4.26%

Reconciliation of Pre-tax, Pre-Provision Non-GAAP Measure	For the Quarter Ended				
	1Q 20	2Q 20	3Q 20	4Q 20	1Q 21
Income before income tax expense	3,271	7,403	11,985	11,877	13,306
Add: Provision for loan losses	1,552	1,631	3,956	1,163	599
Pre-tax, pre-provision income	\$4,823	\$9,034	\$15,941	\$13,040	\$13,905